# **Key Information Document**



### Purpose

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products. This document sets out the generic risks of the PRIIP that you may be considering as a financial investment, in order that you can compare to other products. The specific terms of the product that you enter into will set out in the confirmation in relation to that product.

### Product

PRIIP name: OTC - Risk Reversal Seller

Name of PRIIP manufacturer: Northern Bank Limited (Danske Bank is a trading name of Northern Bank Limited) -

www.danskebank.co.uk

Contact number for PRIIP manufacturer: Call 028 9089 1111 for more information

Competent Authority: Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct

Authority and the Prudential Regulation Authority

Date of production: The date of this Key Information Document is 27 June 2018

Alert: You are about to purchase a product that is not simple and may be difficult to understand.

## What is this product?

#### Туре

OTC - Risk Reversal Seller

#### Objectives

The objective of this product is to give investors with a currency exposure a right to exchange a currency at a known worst-case fixed exchange rate, while allowing a limited beneficial spot rate fluctuation in the spot market within an agreed rate interval. A protection rate, a worst-case rate and an advantage rate, a best-case rate, define the interval.

In order to benefit from a protection rate you agree to be under an obligation to exchange an agreed amount at the advantage rate.

Risk Reversals are binding agreements to sell an amount in a specific currency at the time the agreement is entered into (the notional amount) at a fixed price (the protection rate/advantage rate) on a specific time (the expiration time) to be agreed on between the buyer and the seller.

At the time of expiration, the following scenarios apply:

Market spot rate at or below the protection rate: The investor has a right, but not an obligation, to sell the notional amount at the protection rate.

Market spot rate at or above the advantage rate: The investor has an obligation to sell the notional amount at the advantage rate.

Market spot rate between the protection rate and the advantage rate: The investor is free to sell the notional amount at the prevailing market spot rate.

The terms set out below are illustrative of the terms of a Risk Reversal, but are not the exact terms you agree with Danske Bank. The exact terms will be set out in each individual trade confirmation.

The illustrative terms are used for subsequent performance scenarios and calculation of costs.

The product terms provide that if certain exceptional events occur (1) Danske Bank may adjust the product and/or (2) Danske Bank or you may terminate the product early. These exceptional events in question are specified in the product terms and relate principally to the underlying, the product and conditions pertaining to you or Danske Bank. The return (if any) you receive on such early termination is likely to be different from that received in the scenarios described above.

Expiration time:	6 months
Protection rate:	1.2758
Advantage rate:	1.3784

Currency pair:	GBP/USD
Notional currency:	GBP
Notional amount:	10,000.00

### Intended retail investor

This product is intended for retail investors who

- (I) Wish to hold a Risk Reversal for the agreed-upon term and do not want to sell it back prematurely and
- (II) are in the position to bear losses that may be unlimited

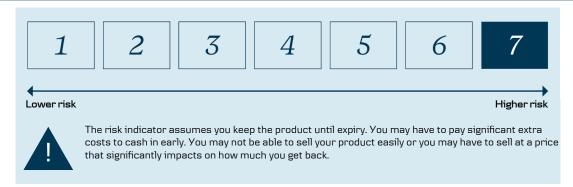
### Term

The length of a Risk Reversal will depend on how long you wish to have the right to exchange the currency. The term will be agreed on before you enter into a Risk Reversal. A Risk Reversal is a bilateral agreement that cannot be ordinarily terminated unilaterally by either you or Danske Bank.

# **Key Information Document**



# What are the risks and what could I get in return?



The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you. We have classified this product as 7 out of 7, which is the highest risk class. Be aware of currency risk. You will receive payments in a different currency, so the final return you will get depends on the exchange rate between the two currencies. This risk is not considered in the indicator shown above. This product does not include any protection from future market performance so you could lose some or all of your investment. If we are not able to pay you what is owed, you could lose your entire investment.

Performance scenarios	6 months	
Stressed scenario	What you might get back after costs	GBP -2,393.20
	Average return each year	-23.93%
Unfavorable scenario	What you might get back after costs	GBP -726.88
	Average return each year	-7.27%
Moderate scenario	What you might get back after costs	GBP -89.26
	Average return each year	-0.89%
Favorable scenario	What you might get back after costs	GBP 493.47
	Average return each year	4.93%

This table shows the money you could get back over the next 6 months, under different scenarios, assuming that you invest GBP 10,000.00. The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products.

The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the investment/product.

The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you.

This product cannot be easily cashed in. This means it is difficult to estimate how much you would get back if you cash in before maturity. You will either be unable to cash in early or you will have to pay high costs or make a large loss if you do so.

The figures shown include all the costs of the product itself and includes the costs of your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

# What happens if Danske Bank is unable to pay out?

If Danske Bank is unable to pay out, you may suffer a financial loss. Danske Bank is, however, a member of the UK's Financial Services Compensation Scheme (FSCS). In certain circumstances, you may be eligible for compensation from the FSCS. There are limits to the amount of compensation that the FSCS can pay. Find out more at <a href="https://www.fscs.org.uk">www.fscs.org.uk</a> or by calling 0800 678 1100.

### What are the costs?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs.

The amounts shown here are the cumulative costs of the product itself. They include potential early exit penalties. The figures assume you invest GBP 10,000.00. The figures are estimates and may change in the future.

### Cost over time

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time.

# **Key Information Document**



Scenarios	lf you cash in after 1 year
Total costs	GBP 90.00
Impact on return	0.90%
(RIY) per year	

### Composition of costs

The table below shows:

- the impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period;
- the meaning of the different cost categories.

### This table shows the impact on return per year

One-off costs	Entry costs	0.90%	The impact of the costs you pay when entering your investment.
	Exit costs	0.00%	The impact of the costs of exiting your investment when it matures.
Ongoing costs	None		
Incidental costs	None		

## How long should I hold it and can I take money out early?

This product is designed to be held until its maturity date and it is not a product which can be easily sold or transferred. Early termination may occur in the event of a default or disruption situation or if you or Danske Bank agree for it to be terminated early, in which case, early exit penalties may apply.

## How can I complain?

Complaints about the product, the conduct of Danske Bank and/or the person selling the product, should be addressed to Danske Bank, PO Box 2111, Belfast BT10 9EG (cencomplaints team@danskebank.co.uk). A link to the complaints section of Danske Bank's website can be found here: <a href="www.danskebank.co.uk">www.danskebank.co.uk</a> (click on the 'Complaints' link on the business homepage). If you are not satisfied with our response, you may be able to refer your complaint directly to the Financial Ombudsman Service. Find out more at <a href="www.financial-ombudsman.org.uk">www.financial-ombudsman.org.uk</a> or by calling 0800 023 4567.

## Other relevant information

The risks set out in this document highlight some, but not all, of the risks of investing in this product. Prior to making any investment decision, you should satisfy yourself that you fully understand the risks relating to this product and seek professional advice as necessary. The full terms and conditions of this product are set out in our terms of business that are available on request.

Danske Bank is a trading name of Northern Bank Limited which is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Registered in Northern Ireland (registered number R568). Registered Office: Donegall Square West Belfast BT1 GJS. Northern Bank Limited is a member of the Danske Bank Group.